

A Profile



Inkwest Management Consultants Pvt. Ltd.

Committed to provide highest quality of service In quest for excellence

Back Ground

In 1991, a group of professionals, from the corporate and financial sectors felt the urge to get together and assist Industrial and Business Enterprises to build value, manage risks and improve performance by leveraging upon their expertise gathered over the years. Accordingly they established this company in 1991. Within a short time the company's operations spoke of a blend of enterprise and growth.

Over the years it has been successful in synergizing the appropriate combination of technical and non-technical human resources for delivering value added services to Banks, Industries and other service sectors.

Enlisted Consultant Of

- ▶▶ **State Bank Of India (SBI)**
- ▶▶ **United Bank of India**
- ▶▶ **UCO Bank**
- ▶▶ **Allahabad Bank**
- ▶▶ **State Bank of Bikaner & Jaipur**
- ▶▶ **Has completed Consultancy projects of**
Government of West Bengal, Gujarat Industrial Development
Corporation, SBI Capital Markets Ltd.

Array of Services

- **Project & Financial Consultancy**
 - Techno Economical Viability Study
 - Project Validation
 - Turn Around Study of Sick Unit
 - Due-Diligence Study
 - Project Management Study
 - End-Use Audit
 - Stock Audit
 - Term / Working Capital Management
 - Project Management study for Conventional & Alternative Power Generation
 - Energy Audit
 - Energy Assessment / Certification
 - Carbon Management Certification

Array of Services

- **Technical / Financial Appraisal**
 - Detail Project Report
 - Technical Audit
 - Pollution Audit
 - Risk Analysis
- **Industrial Consultancy (Govt. Subsidy / Incentives)**
 - Valuation of Building
 - Valuation of Plant & Machinery
 - Valuation of Stock, Shares, Intangible Assets and other Financial Instrument.
 - Valuation of Business
- **Management Consultancy**
 - Management Audit, Forensic Audit, Concurrent Audit
 - Internal Audit

CORE KNOWLEDGE RESOURCES

NAME	FUNCTIONAL AREA
Mr. N. Sadhukhan	Industrial & Technical Appraisal
Mr. Siddhartha De	Marketing & Financial Appraisal
Mr. S K Biswas	Managerial & Technical Appraisal
Mr. Kunal Vasu Mallik	Audit & Risk Management & Financial Appraisal
Mr. Abhi Chakraborti	Marketing & Technical Appraisal, In-charge of Bengaluru Office
Mr. K. Sengupta	Financial Appraisal & Corporate Strategy
Mr. Kirti Ranjan Chakrabarti	Financial Appraisal
Mr. P. K. Sarkar	Technical Appraisal
Mr. Sanat Mukherjee	Valuation
Mr. Md. Ezaz Khan	Financial Appraisal and Audit
Mr. Ajit Jain	Investigative Audit
Mr. Manmohan Jhawar	Audit

EXPERIENCE OF SENIOR PERSONNEL

Directors

Name	Age	Qualification	Experience
Nilmani Sadhukhan	74	B.E. in Chemical Engineering, PG in SQC	More than 35 years' experience in Consultancy in SME segment as Head of Consultancy Service Cell of SBI
Siddhartha De	38		Has rich work experience in stock audit, tax audit and financial planning of company.
Soumendra Kumar Biswas	68	BE (Electrical) from Jadavpur University. Certified Associate of the Indian Institute of Bankers (CAIIB)	Has rich experience as a consultant and credit analyst. Worked in Credit, Corporate finance, Merchant banking and Administration of UBI.
CA Kunal Vasu Mallik	66	B. Com (hons), FCA	Worked with UCO Bank in multiple functional areas like Assessment of Credit of large industrial undertakings, Treasury and Investment Management, International Banking, Compliance as also in Branches.
CE Abhi Chakraborti	67	BE (Chemical) from Jadavpur University. Certificate in Computer Science from RCC, Kolkata	Has rich experience as a consultant and credit analyst. Worked in Technical Cell of UBI as a technical officer. Functioned as credit officer, regional manager in UBI and also render financial services to several NBFCs.

Experience of Senior Personnel

Name	Age	Qualification	Experience
K.R. Chakrabarti	68	M.A. CAIIB	Worked as credit analyst, Administrative officer advances, Assistant General Manager, credit planning & procedure, worked as Regional Manager of SBI and also officiated as Deputy General manager of SBI, Kolkata Zonal Office.
K. Sengupta	57	B.Com, FCA , CMA, Certificate Programme on ERP Systems from IIM-Ahmedabad	He is Finance professional of apex level leadership role in MNCs and Indian Corporate Houses and has hands on experience in Private Equity, M&A, start-up projects & new business initiative and Corporate Strategy. During his career spanning 30 years he has worked with PWC, Peugeot of France – a world renowned Automobile maker , among others. He has sectorial experience in Automobile and automobile ancillary; Renewable Energy; Polymer & Fiber; Glass and EPC.
Prabir Kumar Sarkar	56	B.M.E.	Worked as chief engineer, inspection at M. N. Dastur & Company. He extensively visited various steel plant both existing and upcoming in different countries. He has thorough knowledge in Blast Furnace Technology.

Experience of Senior Personnel

Name	Age	Qualification	Experience
Sanat Mukherjee	81	B. Tech (Hons) from I.I.T. Kharagpur Graduate Certificate in PERT - CPM	Life Member, Inst. of Engineers (India) Approved Surveyor and Valuer (Class 'A') of Hon'ble High Court at Calcutta. Wide range experience in valuations of National and International Projects,
CA. Md. Ezaz Khan	29	M.COM, ACA, CS	4 years of experience in audit work.
CA Ajit Jain	37	B.Com, FCA DIRM, DISA, CAC, (Certified for Examiner) Association of Fraud Examiner, USA	Field of practice includes mainly conducting Statutory/Internal Audit of corporate and private sector, Forensic Auditor and other allied service ranging from taxation, corporate law and management consultancy
CA Manmohan Jhwar	38	B. COM, FCA	Having rich experience in Audit, Income Tax and other financial matters.

Some Representative Project Experiences

- ▶▶ Sikkim Tourism Development Corporation Ltd. Sikkim
- ▶▶ Sikkim Power Development Corporation Ltd, Sikkim
- ▶▶ Asian Development Bank & West Bengal Pollution Control Board , Kolkata
- ▶▶ Balaji Logs Products Pvt. Ltd. Kolkata
- ▶▶ Price Water House Coopers Pvt. Ltd. (PWC , Kolkata)
- ▶▶ United Bank of India,
- ▶▶ State Bank of India, Mid-Corporate Group, CAG and Zonal
- ▶▶ Industrial Development Bank of India (IDBI)
- ▶▶ Gujarat NRE Coke Ltd.
- ▶▶ Bengal Energy Ltd.
- ▶▶ Kohinoor Steels Private Limited
- ▶▶ Tantia Constructions Limited
- ▶▶ Simplex Projects Limited
- ▶▶ Ankur Biochem Pvt. Ltd.
- ▶▶ MSP Group
- ▶▶ Adhunik Group
- ▶▶ LAFARGE Cement Plant
- ▶▶ Rupa & Co Ltd.
- ▶▶ Gloster Ltd.
- ▶▶ West Bengal Dairy & Poultry Development Co. Ltd

TECHNO-ECONOMIC VIABILITY (TEV) STUDY Including CDR Proposal

Name of the Company	Industry	Work done for	Cost of project
Pro Minerals Pvt. Ltd.	10,00,000.00 MTPA Pellet	State Bank of India	Rs.703.24 Cr.
BGM Consortium Limited	Infrastructure	State Bank of India	Rs.132.00 Cr.
Stewarts & Lloyds of India Limited	Construction and Engineering	State Bank of India	Rs.59.83 Cr.
Kharagpur Metal Reforming Industries Pvt. Ltd.	Capacity – 24.00 TPA Reforming	State Bank of India	Rs.46.46 Cr.
P S Khetawat Developers LLP	Real Estate	State Bank of India	Rs.325.00 Cr.
Eastern Comnets Ltd.	Computer	State Bank of India	Rs.72.74 Cr.
Vedanta Medicare Pvt. Ltd.	Medicine	State Bank of India & United Bank of India	Rs.47.04 Cr.
Sundaram Alloys Ltd.	30,000 TPA Ferro Alloys	State Bank of India	Rs.63.69 Cr.
Midland Nursing Home Pvt. Ltd.	Health Care	State Bank of India	Rs.51.66 Cr.
Maan Steel & Power Ltd.	57,000 TPA Sponge iron	State Bank of India	Rs.33.39 Cr.
Omkara Polyplast Pvt. Ltd.	4752 TPA PP Woven Fabric & Sacks Bag	Allahabad Bank,	Rs.21.33Cr.
Kaushalya Infrastructure Development Pvt. Ltd	Infrastructure	State Bank of India	Rs.40.00Cr

TECHNO-ECONOMIC VIABILITY (TEV) STUDY Including CDR Proposal

Name of the Company	Industry	Work done for	Cost of project
Mahabir Polyfab Pvt. Ltd.	3500 TPA PP Woven Fabric & Sacks Bag	UCO Bank	Rs.16.05Cr.
Marbaniang Projects Pvt. Ltd.	Shopping Mall Cum Star Category Hotel	United Bank of India	Rs.55.00Cr.
Debnath Kagaj Udyog Pvt. Ltd.	60 TPD Paper Manufactuirng	State Bank of India	Rs.9.82Cr.
Radha Rukman Packages Pvt. Ltd.	8400 TPA Corrugated & Duplex Boxes	State Bank of India	Rs.26.39Cr.
Bhagwati Ecocare Pvt Ltd.	150 TPD of crude fatty acids & glycerin	Client	Rs.149.00Cr
Epitome Petrochemical Pvt. Ltd.	Pet Reform and Sugar Free Bottles	State Bank of India	Rs.40.38Cr
MSP Sponge Iron Ltd	Integrated Steel Plant	State Bank of India	Rs.550.00Cr
MAA Anandamoyee Himghar Pvt Ltd.	Potato Cols Storage	United Bank of India	Rs.10.00Cr
Rukmani Infra Projects Pvt Ltd	Job work in Power sector	State Bank of India , Bhubeneswar	Rs.52.00Cr
Bardhman Dharamraj Paper Mill Pvt Ltd	36000 TPA Kraft Paper	State Bank of India	Rs.20.00Cr
Cooch Behar Mission Hospital Pvt Ltd.	136 bed Multispeciality Hospital	State Bank of India	Rs.29.00Cr
Nabadiganta Cold Storage Pvt Ltd	Potato Cold Storage	United Bank of India	Rs.10.00cr
KIC Metalliks Ltd.	Mfg of Pig Iron & Slag Cement	State Bank of India	Rs.45.00Cr

TECHNO-ECONOMIC VIABILITY (TEV) STUDY Including CDR Proposal

Name of the Company	Industry	Work done for	Cost of project
Scan Steels Limited	Iron & Steels	State Bank of India	Rs.197.12 Crores
Simplex Projects Limited	Infrastructure	State Bank of India	Rs.1600.00 Crores (approx)
Nicco Corporation Limited	Power Cables	State Bank of India	Rs.344.61 Crores
Anvil Cables Private Limited	Cables	State Bank of India	Rs.275.00 Crores
R. S. Foods	Milk & Milk Products	State Bank of India	Rs.35.00 Crores
Maynaguri Agro Tea Pvt. Ltd.	Tea	State Bank of India	Rs.12.00 Crores

DETAILED PROJECT REPORT (DPR)

Name of the Company	Industry	Work done for	Cost of the project
Ankur Biochem Pvt. Ltd.	Bottling plant of 3,00,000 Cases of IMFL/ Month	State Bank of India	Rs.35.42 Cr.
Amit Reality Pvt. Ltd.	Hotel cum Mall Project, Bokaro	State Bank of India	Rs.73.85 Cr.
Jai Gopal Arya Dynamics Pvt. Ltd.	Project for 40 Nos. Volvo Bus Service	For Client	Rs.40.64 Cr.
Yashoda Paper Mills Pvt. Ltd.	100 TPD Coated Duplex Paper/ Board	State Bank of India	Rs.80.60 Cr.
Maa Tarini Natural Resources Pt. Ltd.	Bottling plant of 4,89,000 Cases of country liquor/ Month	Client	Rs.12.38Crores
Sushruta Health Care and Diagnostics Pvt. Ltd.	Medical Diagonistic Centre	Client	Rs.1.75Cr
Ankur Nirman Pvt. Ltd.	Real Estate	Client	Rs.37.44 Crores
Maa Laxmi Rice Mill	Rice Mill	Client	Rs.5.48 Crores

WORKED AS LENDERS' INDEPENDENT ENGINEER (LIE)

Name of the Company	Industry	Work done for	Cost of the project
MSP Metaliks Limited	Pellet – 6,00,000 MTPA Bar & Rod Mill - 2,40,000 MTPA	State Bank of India	1,157.62 Cr.
M S Glass Industries Ltd.	180 TPD Sheet Glass	State Bank of India	101.00 Cr.
MSP Steel & Power Limited	Integrated Steel Plant	State Bank of India	Rs.101.00 Cr.
Arcvac Forgecast Ltd.	40,000 TPA Ingot 28,000 TPA Forge Products	State Bank of India	Rs.48.05 Cr.
NS Engineering Projects Pvt. Ltd.	36000 TPA various components for railway coaches and wagons like bolster, side walls, hand brake well, footstep, brake beam of different sizes etc.	State Bank of India	Rs.31.98 Cr.
OCL Bengal	1350000 TPA Cement Grinding Unit	United Bank of India	Rs.525.00 Cr.
Sundaram Alloys Ltd.	30,000 TPA Ferro Alloys	State Bank of India	Rs.77.04 Cr.
Megatherm Induction Pvt. Ltd.	Induction Furnace	Allahabad Bank	Rs.37.96 Cr.
Swiss Garnier Genexiaa Sciences	Pharmaceuticals	State Bank of India	Rs.156.00 Cr.

STOCK & RECEIVABLE AUDIT

Name of the Company	Industry	Work done for	WC Exposure
Gujarat NRE Coke Ltd.	14,34,000 TPA Coke 3,11,000 TPA TMT Bars	State Bank of India	CC – Rs.488.38 Crores LC - Rs.850.00 Crores BG – Rs.35.00 Crores
MSP Steel & Power Ltd.	383525 TPA Coal Washery 600000 TPA Pellet Plant 600000 TPA Iron ore Beneficiation 269280000 KWH Captive Power 105000 TPA DRI	State Bank of India	CC – Rs.250.00 Crores LC – Rs.26.00 Crores BG – Rs.21.00 Crores
MSP Sponge Iron Ltd.	54000 TPA Sponge Iron 50400 TPA MS Ingot Billet 42000 TPA MS Round 26657 TPA Ferro Alloy 95040000 KWH Captive Power	State Bank of India	TL – Rs.58.67 Crores CC – Rs.81.00 Crores LC – Rs.25.00 Crores BG – Rs.3.00 Crores
Beekay Steel Industries Ltd.	Iron & Steel	State Bank of India	CC – Rs.34.00 Crores LC – Rs.8.00 Crores BG – Rs.6.00 Crores
Amit Metaliks Limited	88150 MT – TMT 57600 MT - BILLET	State Bank of India	CC – Rs.59.90 Crores NFB – Rs.7.50 Crores
Century Aluminium Mfg. Company Ltd.	Aluminium Alloy & Zinc Alloy Product – 71550 TPA Aluminium & Zinc Castings – 830 TPA	State Bank of India	CC – Rs.64.90 Crores LC - Rs.22.00 Crores BG – Rs.21.50 Crores

STOCK & RECEIVABLE AUDIT

Name of the Company	Industry	Work done for	WC Exposure
NEO Metaliks Ltd.	Sinter Plant - 3,00,000 TPA Mini Blast Furnace (MBF) for Pig Iron Manufacturing - 1,50,000 TPA	State Bank of India	CC – Rs.41.20 Crores LC - Rs.70.09 Crores
Kohinoor Steel Pvt. Ltd.	DRI Plant - 1,32,000 TPA SMS - 1,32,000 TPA Rolling Mill - 1,30,000 TPA	State Bank of India	CC – Rs.95.00 Crores LC - Rs.23.00 Crores BG – Rs.9.00 Crores
Bengal Energy Ltd.	6,00,000 TPA LAM Coke 40 MW CPP	State Bank of India	SLC - 81.75 Crores LC – 600 Crores BG – 25 Crores
Vision Sponge Iron Pvt. Ltd.	120000 TPA Sponge Iron 108000 TPA Billet 15 MVA CPP	State Bank of India	CC Rs.40.00 Crores
Kanak Polyfab India Pvt. Ltd.	Manufacturing of PP/ HDPE woven sack	State Bank of India	TL- Rs.6.15Cr CC- Rs.2.37Cr BG- Rs.0.15 Cr
Rupa & Company Ltd.	Hosiery Industry	State Bank of India	TL- Rs.27.33Cr CC- Rs.198.00Cr STL- Rs.40.00Cr FLC- Rs.5.00Cr
KIC Metalliks Ltd.	Pig Iron Manufacturer	State Bank of India	CC – Rs.17.00 Crores LC - Rs.32.00 Crores TL – Rs.55.00Crores

STOCK & RECEIVABLE AUDIT

Name of the Company	Industry	Work done for	WC Exposure
Simplex Projects Ltd.	Construction & Infrastructure	State Bank of India	CC – Rs.240.00 Crores LC – Rs.120.00 Crores BG – Rs.1461.92 Crores
Magna Projects Pvt. Ltd.	Bullion Trading	State Bank of India	CC – Rs.2.00 Crores BG - Rs.23.00 Crores
Sarada Starch & Chemicals Pvt. Ltd.	Agro Based Products	State Bank of India	CC – Rs.9.60 Crores BG – Rs.1.00 Crores
EMT Megatherm Pvt. Ltd.	Engineering Goods Products	State Bank of India	CC – Rs.35.00 Crores LC – Rs.18.00 Crores BG – Rs.12.00 Crores
Gloster Ltd.	Jute Products Manufacturer	State Bank of India	CC – Rs.90.00 Crores LC – Rs.13.00 Crores BG – Rs.1.00 Crores
Makpower Transformers Pvt Ltd.	Transformer	State Bank of India	CC – Rs.11.00 Crores LC – Rs.5.00 Crores BG – Rs.4.10 Crores
Maithon Alloys Ltd	Mfg of Ferro Alloys	State Bank of India	CC – Rs.55.00 Crores LC – Rs.185.00 Crores BG – Rs.10.00Crores
JVL Agro Industries Ltd.	Edible Oil	State Bank of India	CC – Rs.60.00 Crores LC – Rs.602.50 Crores BG – Rs.3.00Crores
Lovely International Pvt. Ltd.	Timber	State Bank of India	WC – Rs.70.00 Crores
Timespac Pvt. Ltd.	Woven Sack	State Bank of India	WC – Rs.12.00 Crores.

SOME INVESTIGATIVE & SPECIAL AUDIT

Name of the Company	Industry	Work done for	WC Exposure
Maheswary Ispat Ltd.	Sponge Iron, Billets, Pig Iron, Ferro Alloy, Power, TMT Bars and Structural Items	State Bank of India	TL – Rs.272.49 Crores CC – Rs.242.80 Crores BG & LC – Rs.83.05 Crores
Gujarat NRE Coke Ltd.	14,34,000 TPA Coke 3,11,000 TPA TMT Bars	State Bank of India	CC – Rs.488.38 Crores LC - Rs.850.00 Crores BG – Rs.35.00 Crores
Vishwarupa Steel Pvt. Ltd.	84,000 TPA MS Ingot	State Bank of India	TL – Rs.3.00 Crores CC – Rs.45.00 Crores SLC – Rs.5.00 Crores LC – Rs.8.00 Crores
Vishwarupa Tubes Pvt. Ltd.	45,000 TPA Pipe	State Bank of India	TL – Rs.6.48 Crores CC – Rs.23.00 Crores SLC – Rs.3.00 Crores LC – Rs.5.00 Crores BG – Rs.0.10 Crores
Shree Radhey Krishna Smelters Pvt. Ltd.	Trading Iron & Steel	State Bank of India	CC – Rs.12.00 Crores LC - Rs.3.00 Crores
Kharkia Steels Pvt. Ltd.	Iron and Steel Industry	State Bank of India	TL – Rs.124.10 Crores CC – Rs.57.30 Crores
BGM Consortium Ltd.	Construction & Infrastructure	State Bank of India	CC – 44.00 Crores LC – 13.00 Crores BG – 75.00 Crores

SOME INVESTIGATIVE & SPECIAL AUDIT

Name of the Company	Industry	Work done for	WC Exposure
Ontrack System Ltd	Information Technology and Hardware	State Bank of India	CC – Rs.18.00Crores BG– Rs.2.00Crores
Shivam Dhatu Udyog Pvt. Ltd	Iron & Steel Industry	State Bank of India	TL – Rs.150.00crores CC – Rs.150.00Crores LC - Rs.49.00Crores BG – Rs.20.00 Crores
Bhavyaadev Roadlines Pvt. Ltd.	Transport	State Bank of India	TL – Rs.16.67crores CC – Rs.15.00Crores
Dev Roadlines Pvt. Ltd.	Transport	State Bank of India	TL – Rs.36.60crores CC – Rs.15.00Crores
Parasnath Re-rolling Mill Pvt. Ltd.	Manufacturing of Billets Casting & Rolling Mill	State Bank of India	TL – Rs.28.00.00crores CC – Rs.118.00Crores LC - Rs.45.00Crores BG – Rs.18.00 Crores
Tantia Construction Ltd	Construction & Infrastruture	State Bank of India	CC – Rs.424.07Crores BG– Rs.488.80Crores

CONCURRENT AUDIT FOR CDR MONITORING

Name of the Company	Industry	Work done for	WC Exposure
Gujarat NRE Coke Ltd.	14,34,000 TPA Coke 3,11,000 TPA TMT Bars	State Bank of India	CC – Rs.488.38 Crores LC - Rs.850.00 Crores BG – Rs.35.00 Crores
MSP Steel & Power Ltd.	Integrated Steel Plant	State Bank of India	TL – Rs.950.61crores CC – Rs.260.00Crores LC - Rs.110.00Crores BG – Rs.7.00 Crores
MSP Metallics Ltd	Integrated Steel Plant	State Bank of India	TL – Rs.1200.00crores CC – Rs.360.00Crores LC - Rs.100.00Crores BG – Rs.10.00Crores

END-USE AUDIT

Name of the Company	Industry	Work done for	Cost of the project
Bengal Energy Ltd	Metallurgical Coke	State Bank of India	-
Surya Alloys Industries Ltd.	2 Nos. 9.0 MVA Sub-merged Arc Furnaces along with 5 TPH Mn Ore Briquetting Plant	State Bank of India	Rs.60.02 Cr.
KIC Metaliks Ltd.	1) Sintering Plant 3,36,600 MTPA 2) 4.7 MW CPP	State Bank of India	Rs.79.66 Cr.
Vision Sponge Iron Pvt. Ltd.	1) 1,08,000 MTPA Induction Furnace 2) 15 MW CPP	State Bank of India	Rs.88.26 Cr.
Shalimar Hatcheries Ltd.	<u>EC Broiler Farming Unit</u> 55.00 Lac Chicks pa <u>Semi-Automatic Poultry Processing Unit:</u> 10,200 Tons pa <u>Parent Chick Growing Unit:</u> 1,20,000 Chicks pa	State Bank of India	Rs.27.22 Cr.
Ankur Urza Ltd.	a. Silico Manganese of different grades b. Ferro Manganese of different grades c. Ferro Silicon	State Bank of India	Rs.93.05 Cr.

VALUATION SERVICES

Valuation	Work done for
<u>Building</u>	
RBI Officer's Quarters, (Housing Complex), Behala & Alipore	Reserve Bank of India
<u>Factory</u>	
Howrah Mills Co. Ltd., Howrah	State Bank of India
Lhaki Steels & Rolling Pvt. Ltd., Bhutan	Client
Bhutan Rolling Mills	Client

PLANT LOAD FACTOR (PLF) CERTIFICATION FOR NON-CONVENTIONAL WIND POWER

Name of the Company	Capacity	Work done for
National Enterprises	4.2 MW	Deloitte - Kolkata
Khatau Narberam & Co.	4.2 MW	Deloitte - Kolkata
Fort Projects Pvt. Ltd.	2.5 MW	Deloitte - Kolkata
Tide Water Oil Company (India) Ltd.	3 MW	Deloitte - Kolkata
Sai Sulphonates Pvt. Ltd	1.8 MW	Deloitte - Kolkata

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